

Opal Benefits

“trusted benefits advice”

"Working together to provide a reliable service which creates peace of mind and financial security for our clients. We get to know those we work with, understand what they value and ultimately aim to provide a fantastic experience".



About Opal:

The Opal branding is new, but the business has developed through a partnership spanning 15 years between the two founding partners, Ben Webster and Peter Connell. Opal provides expert and impartial financial advice and specialise in the employee benefits market.

Opal's approach is to build working relationships with its clients, providing a trusted partner that is a valuable addition to the business, rather than a liability that requires management. It is this approach that has developed the fascinating relationships Opal has today, ranging from smaller niche consultancies to household names. Trust is a major part of everything Opal does.

Nowhere is this more apparent than in the rest of the Opal team. There is huge pride in ensuring the partnership functions well, proactively looking for ways to improve systems for each client whilst aiming to provide a service that delivers accurately and on time, every time.

Over 75% of new business comes through referrals from existing clients, which is a strong reflection of the service the Opal team provides.

Opal aims to help you:

- Create value for your employee
- Protect your company
- Improve staff retention
- Install and run your benefits programmes
- Offer 'value add' planning for your executives

Opal also offer a full range of planning services to employees nationwide, from full retirement consultations to healthcare and even mortgage arrangements.

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